# **PolyPeptide Group AG**

Juan José González, CEO

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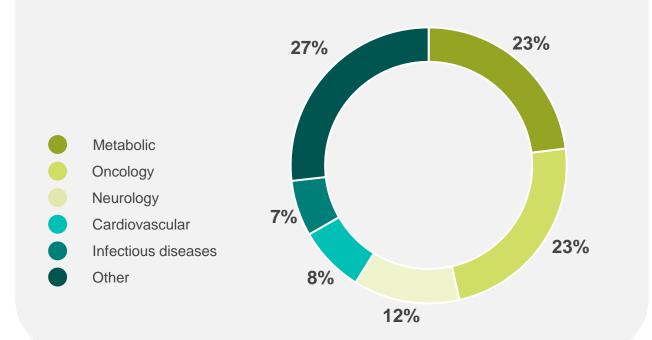
#### **Unaudited Financial Results**

The financial information contained in this Presentation is unaudited.

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# Peptides – one of the most attractive CDMO markets

## Peptide drugs in clinical development (Phase I to III)<sup>1</sup>



Total 321, split by therapeutical area in %

<sup>1</sup> GlobalData, November 2024.

<sup>2</sup> PolyPeptide estimate based on third-party market reports, June 2024.

- Expect peptide therapeutics market CAGR of around 10% until 2033, driven by GLP-1 commercial launches<sup>2</sup>
- Rich pipeline with over 800 peptide drugs in development<sup>1</sup>
- Metabolic and oncology accounting for nearly half of all clinical development activity
- Expect continued trend towards synthetic peptides with complex molecular structure and robust outsourcing, especially toward westernbased CDMOs



# The metabolic market is evolving rapidly driven by GLP-1

Potential benefits beyond metabolic for large patient populations (number of patients)<sup>1</sup>



Obesity	~650m
Type 2 diabetes	~500m
Obstructive sleep apnea	>900m
Cardiovascular & heart failure	>400m
Knee osteoarthritis	>350m
MASH	>300m
Major depressive disorder	>250m
Substance abuse	>150m
Chronic kidney disease	>100m
Alzheimer's disease	>50m

#### <sup>1</sup> Based on UBS Global Research, February 2024; numbers overlap across indications. <sup>2</sup> Pharmaprojects, Citeline, December 2024.

## **Continued R&D efforts and progress**

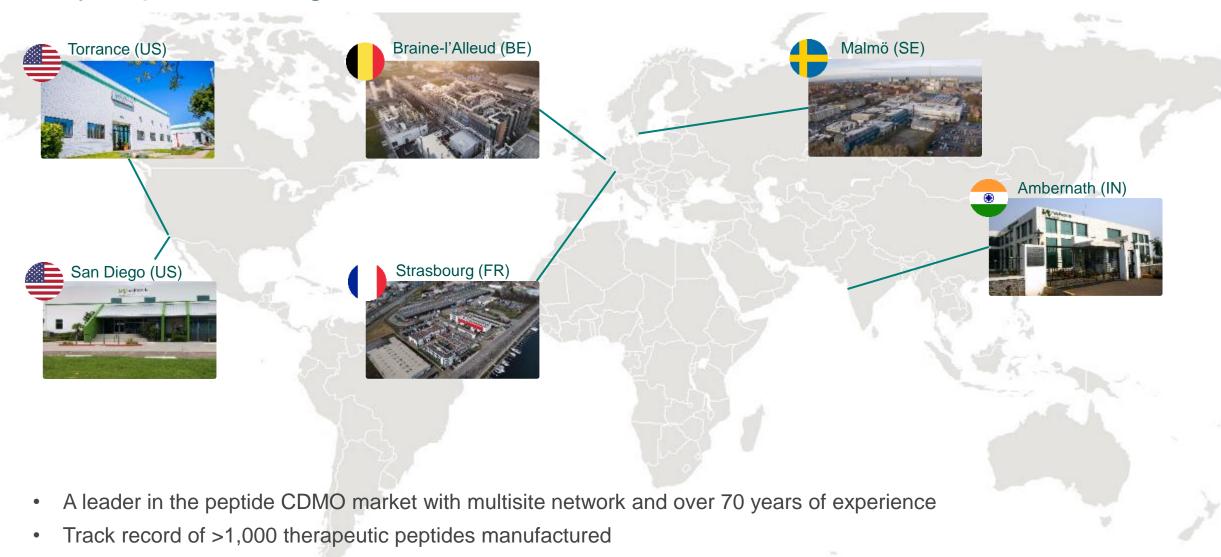
New entrants are advancing next generation molecules



- Differentiation expected across key dimensions such as efficacy, routes of administration and tolerability
- >100 GLP-1 drugs across modalities in clinical development<sup>2</sup>

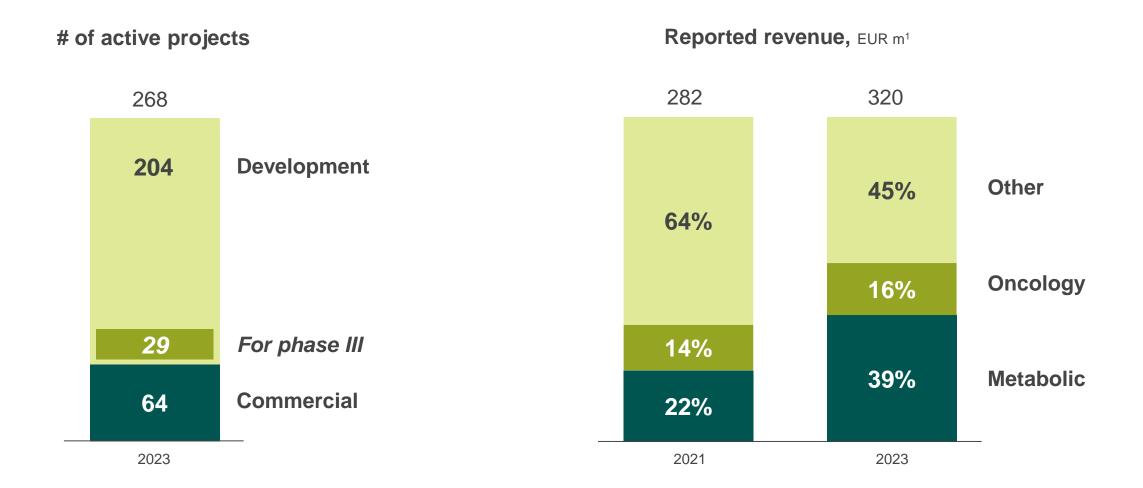


## PolyPeptide at a glance



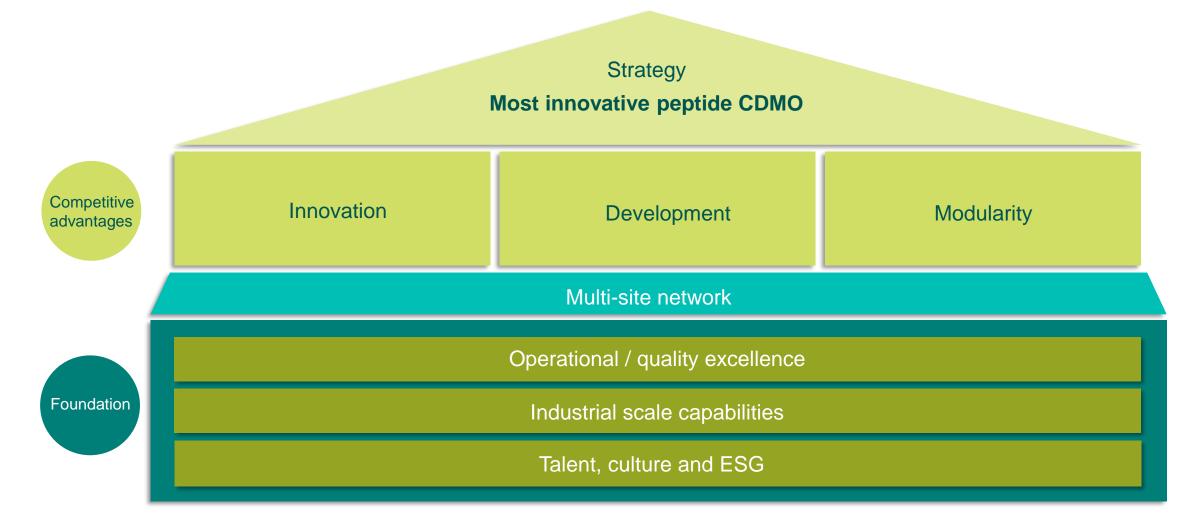


## PolyPeptide is well positioned for accelerated growth



<sup>1</sup> Revenue splits approximative.

## PolyPeptide's growth strategy to maximize market opportunity





# Spearheading innovative SPPS manufacturing technologies

### Large-scale capacity challenges

#### Reactor design may influence speed

For technical reasons, there is no linear correlation between reactor size and output<sup>1</sup>

#### Peptide manufacturing process results in high waste

Complex molecules and increasing volumes involve substantial amount of solvents and reagents

#### **Complex expansion carries high execution risk**

Large-scale capacity projects are lenghty and carry executional as well as operational risks

### **PolyPeptide focus on process intensification**

#### **Proprietary technology**

Process considerations (incl. automation) and chemical considerations are key to enhance speed

#### **Scientific leadership**

Flow washing and green chemistry (incl. PFAS free SPPS) reduce waste and increase sustainability

**Potential of modularity** 

Enable to reduce lead times and execution risk; increase flexiblity for high utilization

PolyPeptide process development and manufacturing strategies consider speed and throughput in combination with the optimal reactor size to ensure **productivity**, **safety and sustainability**.<sup>2</sup>

<sup>1</sup> R. Bayle, J. Wheeler, R. Ravetti, P. Namy, O. Ludemann-Hombourger: Modelling of the rinsing of a fixed bed reactor for SPPS using COMSOL multiphysics,

34th European Modeling & Simulation Symposium, EMSS 2022.

<sup>2</sup> O. Ludemann-Hombourger, Speciality Chemicals Magazine, May 2013: The ideal peptide plant.



# 2021-2024 capex investment cycle completed with large-scale SPPS capacity in Braine, Belgium



## Large-scale SPPS capacity in Braine-l'Alleud starts production

() 16 December 2024

MEDIA RELEASES

Baar, 16 December 2024 – PolyPeptide Group AG (SIX: PPGN), a focused global CDMO for peptide-based active pharmaceutical ingredients, announces the start of production with the new large-scale SPPS capacity at its manufacturing site in Braine-I'Alleud, Belgium.

- 2021-2024 capex investment cycle of EUR ~280 m
  - Advancing projects across manufacturing network
- New large-scale SPPS capacity in Braine-l'Alleud, Belgium, as key milestone to support GLP-1 opportunity
  - Start of production in December 2024, with rampup planned throughout 2025
  - Supports multi-year commercial agreement with annual order value of around EUR 100 million, after the ramp-up phase
  - Deploys proprietary manufacturing technology with an integrated engineering design and advanced automation and process control



## 2025-2028 capex investment cycle anchored on modular expansion



Doubling of production capacity at the manufacturing site in Malmö

🕓 8 January 2025

MEDIA RELEASES

Baar, 8 January 2025 – PolyPeptide Group AG (SIX: PPGN), a focused global CDMO for peptide-based active pharmaceutical ingredients, announces the planned doubling of solid-phase peptide synthesis (SPPS) capacity at its manufacturing site in Malmö, Sweden.

- 2025-2028 capex investment cycle targeting 15-20% of revenue
  - Expansion across manufacturing site network
  - Large capex projects with customer financing support
  - Announced doubling SPPS capacity in Malmö, Sweden, with around EUR 100 m investment plan
    - Combines proprietary manufacturing technology with modular approach
    - Deepens long-standing collaboration with an important GLP-1 customer
    - Reports construction work underway, along with the supporting infrastructure (incl. tank farm)



## Guidance for 2024 and mid-term outlook

## PolyPeptide's strategy execution is set to create significant value

	2023 reported	2024 guidance	2028 outlook
Revenue	EUR 320 million; growth +14% vs 2022	High single-digit revenue growth (vs 2023 at constant currency rates)	Double 2023 revenue
EBITDA Margin	EBITDA Margin of -1.9%	Positive mid single-digit EBITDA Margin	EBITDA Margin approaching 25%
Result	EUR -51 million	Net loss	_
CAPEX	EUR 55 million	EUR 60 to 70 million	15% to 20% of revenue





## Contact and calendar

## Contact

Michael Stäheli Head of Investor Relations & Corporate Communications T: +41 43 502 0580 E: michael.staeheli@polypeptide.com investorrelations@polypeptide.com mediateam@polypeptide.com sustainability@polypeptide.com polypeptide.com

### Share information

SIX Swiss Exchange (SIX) ticker symbol: PPGN Swiss security number:111 076 085 ISIN: CH111 076 085

#### Share register

areg.ch ag Fabrikstrasse 10 4614 Hägendorf, Switzerland T: +41 62 209 1660 | E: <u>info@areg.ch</u>

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